

MANATEE COUNTY GOVERNMENT

BRADENTON AREA CONVENTION & VISITORS BUREAU
(BACVB)



VISIT FLORIDA PARTNER FINANCIAL INFORMATION

JULY 1, 2025

REVENUES

MANATEE COUNTY GOVERNMENT
 BRADENTON AREA CONVENTION AND VISITORS BUREAU (BACVB)
REVENUES
 FOR THE YEAR TO DATE ENDING 9/30/2024

	FY 2024 ACTUAL
Revenues	
Tourist Development Tax (4 cents) *	\$ 24,824,227
FL Arts License Plate (Specialty Arts Tag) (Manatee)	\$ 23,570
Interest Income	\$ 1,054,884
Increase(Decrease) in Fair Value	\$ 147,079
Contributions - Cultural/Recreation - FSF Grants	\$ 159,905
Operating Grants - FEMA storm-federal	\$ -
Miscellaneous Revenues	\$ 2,500
Total Revenues	\$ 26,212,164

* Of the five cents collected on every dollar, four cents are used for marketing and promoting of tourism interests in Manatee County, and the remaining one cent is used for beach renourishment. The one cent for beach renourishment is accounted for in a separate fund and department of Manatee County.

OPERATING BUDGET

MANATEE COUNTY GOVERNMENT
 BRADENTON AREA CONVENTION & VISITORS BUREAU (BACVB)
OPERATING BUDGET
 FY 2024

	FY 2024 ADOPTED
Tax Collector-CVB	
Constitutional officers' budgets	\$ 371,562
Total for CVB-Tax Collector	371,562
CVB Direct Marketing	
Other contractual services	1,435,657
Postage	4,900
Rents and leases	5,000
Printing & binding	92,000
Advertising	2,750,092
Total for Direct Marketing	4,287,649
CVB Administration	
Regular salaries and wages	811,193
Other salaries and wages	35,000
Overtime	1,545
FICA taxes	61,912
Retirement contributions	92,465
Health insurance	162,317
Life insurance	2,333
Long-term disability	2,333
Flex benefits	3,798
Other contractual services	6,600
Indirect cost services	569,257
Travel and per diem	16,000
In County Travel Cost	1,000
Telephone	5,160
Postage	2,500
Rents and leases	31,584
Vehicle Recovery Charge	7,963
Data System Recovery Charge	9,000
Insurance	13,897
Vehicle maintenance	3,150
Automated systems maintenance	13,200
Software Suport	17,367
Printing & binding	200
In-house copying and printing	1,500
Awards	500
Advertising	150

MANATEE COUNTY GOVERNMENT
BRADENTON AREA CONVENTION & VISITORS BUREAU (BACVB)
OPERATING BUDGET
FY 2024

	FY 2024 ADOPTED
Office Supplies	3,800
Operating supplies & expense	10,000
Refreshments	1,200
Software	600
Uniforms	1,500
Gas, Oil & Tires	100
In-house Fuel Charges	1,530
Books/Publications/Subscriptions/Memberships	98,123
Education	7,568
Total for CVB Administration	1,996,345
 CVB Promotions	
Other contractual services	267,247
Travel and per diem	60,000
Promotional activities	2,062,159
Operating supplies & expense	100
Gas, Oil & Tires	100
Total for CVB Promotions	2,389,606
 CVB-Sports Marketing	
Other contractual services	43,496
Travel and per diem	6,000
Promotional activities	847,349
Advertising	12,000
Books/Publications/Subscriptions/Memberships	500
Total for Sports Marketing	909,345
 CVB-Arts & Culture Segment	
Promotional activities	45,000
Advertising	5,000
Total for Arts & Culture Segment	50,000
 PSC Sports Marketing	
Other contractual services	2,500
Travel and per diem	1,000
Software Support	1,720
Promotional activities	25,650
Advertising	1,130
Operating supplies & expense	1,000

MANATEE COUNTY GOVERNMENT
 BRADENTON AREA CONVENTION & VISITORS BUREAU (BACVB)
OPERATING BUDGET
 FY 2024

	FY 2024 ADOPTED
Education	500
Total for PSC Sports Marketing	33,500
Water Taxi Administration	400,000
Tourist Info Center-CVB	
Health Insurance	1,600
Other contractual services	122,990
Telephone	360
Advertising	90,000
Operating supplies & expense	1,000
Total for Tourist Information Center	215,950
Other Civic Enterprises-CVB	
Aids to governmental agencies	450,000
Aid to private organizations	1,946,667
Total for Other Civic Enterprises	2,396,667
Beach Clean-Up	
Regular salaries and wages	314,038
FICA taxes	24,020
Retirement contributions	37,014
Health insurance	64,717
Life insurance	941
Long-term disability	941
Flex benefits	3,500
Other contractual services	69,058
Indirect cost services	16,009
Utility services	142,033
Vehicle Recovery Charge	11,932
Insurance	940
Vehicle maintenance	7,585
Operating supplies & expense	211,193
Uniforms	4,500
In-house fuel charges	6,205
Total for Beach Clean-Up	914,626

MANATEE COUNTY GOVERNMENT
 BRADENTON AREA CONVENTION & VISITORS BUREAU (BACVB)
OPERATING BUDGET
 FY 2024

	FY 2024 ADOPTED
Beach Maintenance & Improvement	
Regular salaries and wages	40,165
FICA taxes	3,072
Retirement contributions	4,784
Health insurance	15,576
Life insurance	120
Long-term disability	120
Flex benefits	350
Indirect cost services	10,986
In-House Communication	296
Vehicle Recovery Charge	81,434
Vehicle maintenance	69,968
Operating supplies & expense	500
Uniforms	250
In-house Fuel Charges	5,252
Total for Beach Maintenance & Improvements	232,873
 Transfers-CVB	
Transfer to Parks & Recreation - Premier Sports Campus (PSC)	100,000
Transfer to Convention Center	1,100,000
Transfer to Revenue Improv Ref Bond 22	1,854,343
Transfer to Capital Projects (Convention Center Expansion)	23,203,354
Total for Transfers	26,257,697
 TOTAL FY2024 OPERATING BUDGET - TOURIST DEVELOPMENT TAX FUND	\$ 40,455,820

MANATEE COUNTY GOVERNMENT
BRADENTON AREA CONVENTION & VISITORS BUREAU (BACVB)
OPERATING BUDGET
FY 2025

	FY 2025 ADOPTED
Tax Collector-CVB	
Constitutional officers' budgets	\$ 371,562
Total for CVB-Tax Collector	371,562
 CVB Direct Marketing	
Other contractual services	1,023,048
Travel and per diem	32,206
Postage	4,900
Rents and leases	7,664
Printing & binding	92,000
Promotional activities	30,160
Advertising	2,531,358
Total for Direct Marketing	3,721,336
 CVB Administration	
Regular salaries and wages	833,800
Other salaries and wages	35,000
Overtime	1,591
FICA taxes	64,720
Retirement contributions	141,311
Health insurance	141,508
Life insurance	2,501
Long-term disability	2,501
Flex benefits	4,491
Other contractual services	6,600
Indirect cost services	337,438
Travel and per diem	16,000
In County Travel Cost	1,000
Telephone	5,160
Postage	2,500
InHouse Communication Charge	1,039
Rents and leases	31,584
Vehicle Recovery Charge	8,367
Data System Recovery Charge	9,034
Insurance	14,952
Vehicle maintenance	3,302
Automated systems maintenance	12,650
Software Support	17,367
Printing & binding	250
In-house copying and printing	1,500

MANATEE COUNTY GOVERNMENT
 BRADENTON AREA CONVENTION & VISITORS BUREAU (BACVB)
OPERATING BUDGET
 FY 2025

	FY 2025 ADOPTED
Awards	500
Advertising	150
Office Supplies	3,800
Operating supplies & expense	13,000
Refreshments	1,200
Software	600
Uniforms	1,500
Gas, Oil & Tires	100
In-house Fuel Charges	2,530
Books/Publications/Subscriptions/Memberships	97,826
Education	7,568
Total for CVB Administration	1,824,940
 CVB Promotions	
Other contractual services	40,000
Travel and per diem	23,800
Promotional activities	2,218,400
Advertising	105,000
Operating supplies & expense	100
Gas, Oil & Tires	100
Total for CVB Promotions	2,387,400
 CVB-Sports Marketing	
Other contractual services	43,496
Travel and per diem	6,000
Promotional activities	1,347,349
Advertising	12,000
Books/Publications/Subscriptions/Memberships	500
Total for Sports Marketing	1,409,345
 CVB-Arts & Culture Segment	
Promotional activities	45,000
Advertising	5,000
Total for Arts & Culture Segment	50,000

MANATEE COUNTY GOVERNMENT
 BRADENTON AREA CONVENTION & VISITORS BUREAU (BACVB)
OPERATING BUDGET
 FY 2025

	FY 2025 ADOPTED
PSC Sports Marketing	
Other contractual services	2,500
Travel and per diem	1,000
Software Support	1,720
Promotional activities	25,650
Advertising	1,130
Operating supplies & expense	1,000
Education	500
Total for PSC Sports Marketing	33,500
 Water Taxi Administration	 400,000
 CVB Global Affairs Marketing	
Other contractual services	515,177
Travel and per diem	28,000
Promotional activities	72,000
Advertising	153,342
Total for Tourist Information Center	768,519
 Tourist Info Center-CVB	
Other contractual services	122,990
Telephone	360
Advertising	90,000
Operating supplies & expense	1,000
Total for Tourist Information Center	214,350
 Other Civic Enterprises-CVB	
Aids to governmental agencies	450,000
Aid to private organizations	1,946,667
Total for Other Civic Enterprises	2,396,667

MANATEE COUNTY GOVERNMENT
 BRADENTON AREA CONVENTION & VISITORS BUREAU (BACVB)
OPERATING BUDGET
 FY 2025

	FY 2025 ADOPTED
Beach Clean-Up	
Regular salaries and wages	364,624
FICA taxes	27,894
Retirement contributions	49,479
Health insurance	72,448
Life insurance	1,094
Long-term disability	1,094
Flex benefits	3,500
Other contractual services	69,058
Indirect cost services	7,721
Utility services	140,033
Vehicle Recovery Charge	12,512
Insurance	4,578
Vehicle maintenance	7,976
Operating supplies & expense	232,193
Uniforms	7,500
In-house fuel charges	6,159
Total for Beach Clean-Up	1,007,863
 Beach Maintenance & Improvement	
Regular salaries and wages	52,645
FICA taxes	4,027
Retirement contributions	-
Health insurance	15,360
Life insurance	158
Long-term disability	158
Flex benefits	350
Indirect cost services	13,146
Telephone	510
Vehicle Recovery Charge	85,504
Vehicle maintenance	73,471
Operating supplies & expense	1,500
Uniforms	250
In-house Fuel Charges	7,501
Total for Beach Maintenance & Improvements	254,580

MANATEE COUNTY GOVERNMENT
BRADENTON AREA CONVENTION & VISITORS BUREAU (BACVB)
OPERATING BUDGET
FY 2025

	FY 2025 ADOPTED
Transfers-CVB	
Transfer to Parks & Recreation - Premier Sports Campus (PSC)	100,000
Transfer to Convention Center	1,100,000
Transfer to Revenue Improv Ref Bond 22	1,855,843
Total for Transfers	3,055,843
TOTAL FY2024 OPERATING BUDGET - TOURIST DEVELOPMENT TAX FUND	\$ 17,895,905

**EMPLOYEE
&
TOURIST
DEVELOPMENT
COUNCIL
INFORMATION**

MANATEE COUNTY
TOURIST DEVELOPMENT COUNCIL MEMBERS
2024

Elected Officials

Ray Turner, **Chairman**
Tourist Development Council
P.O. Box 1000
941-748-4501 x3703 or 941-725-4146 cell
Raymond.turner@mymanatee.org
**January 2025*

Gene Brown, Mayor
City of Bradenton
Caller Service 25015
Bradenton, FL 34206
941-932-9450
mayor@cityofbradenton.com
**June 2024*

Shirley Groover Bryant, Mayor
City of Palmetto
516 8th Ave. W.
Palmetto, FL 34221
941-723-4570
mayor@palmettofl.org
**June 2024*

Interested Citizens

Dave Wick
904 Nancy Gamble Lane
Ellenton, FL 34222
941-376-3300 or 941-723-8863
wickcorp@gmail.com
**June 2026*

Norma Kennedy
5510 Fort Hamer Road.
Parrish, FL 34219
941-720-2670 or 941-776-1681
kennedynorma4@gmail.com
**June 2026*

Hoteliers

Jiten Patel
Holiday Inn Sarasota-Bradenton Airport
8009 15th St. E.
Sarasota, FL 34243
941-355-9000
bradentonhie@gmail.com
**June 2025*

Eric Cairns
Cedar Cove Resort
2710 Gulf Drive
Holmes Beach, FL 34217
941-778-1010
info@cedarcoveresort.com
**June 2025*

Ed Chiles
The Waterline Hotel
P.O. Box 1478
Anna Maria, FL 34216
941-778-1696 or 941-713-5361 cell
echiles@chilesgroup.com
**June 2025*

Rahul Patel
Red Roof Inn
4915 17th St. E.
Ellenton, FL 34222
941-737-0630
rahul9889@hotmail.com
**June 2025*

** = Term expiration*

Staff Liaisons: Elliott Falcione, Exec. Dir., BACVB 729-9177 x3940 elliott.falcione@BACVB.com
Leanne Keeling, Sr. Admin. Spec, BACVB 729-9177 x3944 leanne.keeling@BACVB.com

MANATEE COUNTY GOVERNMENT
BRADENTON AREA CONVENTION AND VISITORS BUREAU (BACVB)
EMPLOYEE SALARY LISTING
2024

JOB TITLE	HOURLY RATE	ANNUAL SALARY	BENEFITS	TOTAL SALARY
MARKETING REPRESENTATIVE	\$25.28	\$52,582.40	\$10,863.83	\$63,446.23
MARKETING REPRESENTATIVE	\$29.90	\$62,192.00	\$32,176.75	\$94,368.75
MARKETING & COMMUNICATIONS MANAGER	\$42.83	\$89,086.40	\$25,388.23	\$114,474.63
DIRECTOR - CVB/CONVENTION CENTER	\$80.79	\$168,043.20	\$88,581.25	\$256,624.45 allocated 80%
FISCAL ANALYST	\$25.31	\$52,644.80	\$30,222.71	\$82,867.51 allocated 80%
OFFICE SPECIALIST (PART-TIME)	\$15.45	\$15,350.40	\$953.26	\$16,303.66 allocated 50%
ADMINISTRATIVE SPECIALIST (PART-TIME)	\$17.57	\$26,678.29	\$1,656.72	\$28,335.01
MARKETING AND OUTREACH SPECIALIST	\$24.07	\$50,065.60	\$10,682.22	\$60,747.82
COMMUNICATION SPECIALIST	\$25.97	\$54,017.60	\$11,015.59	\$65,033.19
DIDGIAL CONTENT SPECIALIST	\$27.89	\$58,011.20	\$19,100.80	\$77,112.00
SENIOR ADMININISTRATIVE SPECIALIST	\$20.90	\$43,472.00	\$16,176.44	\$59,648.44
SENIOR FISCAL SERVICES MANAGER	\$44.77	\$93,121.60	\$26,192.40	\$119,314.00
SPORTS MARKETING	\$24.07	\$50,065.60	\$10,677.90	\$60,743.50

Source: Cost per Hour Report as of 9/4/2024

**EXPENDITURES
COORDINATED
WITH VISIT
FLORIDA**

MANATEE COUNTY GOVERNMENT
 BRADENTON AREA CONVENTION AND VISITORS BUREAU (BACVB)
VISIT FLORIDA (V/F) RELATED/PARTNERSHIP EXPENDITURES
 FY2024 (For the period ended 09/30/2024)

MONTH/YEAR	DESCRIPTION	DATE	AMOUNT	PURPOSE
October 2023	Visit Florida Canada Media Mission, Vancouver & Toronto, Canada	10/23-27/2023	5,713.49	Registration, airfare hotel, meals & travel
November 2023	World Travel Market, London, England	11/6-9/2023	19,173.37	Registration, booth rental, airfare, hotel, meals & travel
November 2023	World Travel Market, London, England	11/6/23	8,000.00	Signature Dinner Event
January 2024	National Plan for Vacation Day Coop	1/22/24	10,000.00	Registration
February 2024	Florida Huddle/Encounter - Miami Beach, FL	2/4-7/2024	22,057.23	Registration, booth rental, charging station sponsorship, hotel, meals & travel
May 2024	Internationa Pow Wow - IPW 2024, Los Angeles, CA	5/3-7/24	28,029.92	Registration, booth rental, airfare, hotel, meals & travel
July 2024	Visit Florida - Destination Marketing Organization - Partnership Dues	7/1/2024 - 06/30/2025	18,500.00	Membership Dues
July 2024	Visit Florida - Official Welcome Center Brochure Rack Space Lease Program	7/1/2024 - 06/30/2025	2,664.39	Rack Space Lease
TOTAL			\$ 114,138.40	

**ITEMIZED
TRAVEL
AND
ENTERTAINMENT
EXPENDITURES**

MANATEE COUNTY GOVERNMENT
 BRADENTON AREA CONVENTION AND VISITORS BUREAU (BACVB) - (TOT - FUND 103)
 TRAVEL & ENTERTAINMENT EXPENDITURES
 FY2024 (FOR THE PERIOD ENDING 9/30/2024)

MONTH	DATE	DESCRIPTION/PURPOSE	LOCATION	ATTENDEE	REGISTRATION	BOOTH	TRANSPORTATION	LODGING	GAS/FUEL	MEALS/Per-Diem	ENTERTAINMENT	PARKING	OTHER	SPONSORSHIP	TOTAL	APPROVED
October	10/02-05/2023	TEAMS 2023 Conference and Expo	West Palm Beach, FL	McKenry Ludo	\$4,995.00	\$424.63		\$1,356.00	\$42.06	\$159.00		\$398.00			\$7,714.69	08
October	10/11/2023	F&E Education Expo	Tallahassee, FL	Janna Behlmore	\$900.00			\$258.00	\$97.26	\$110.00		\$60.00			\$2,017.37	08
October	10/18/2023	FLIA 1st Annual Race Awards	Sarasota, FL	Anna Pohl									\$24.81	\$1,000.00	\$1,248.81	08
October	10/23-27/2023	Visit Florida Canada Media Mission (MIST FLORIDA)	Vancouver/Toronto CA	Kobyl Gayson	\$2,000.00	\$899.51	\$1,361.29	\$1,216.88		\$211.00			\$24.81		\$5,713.49	08
November	11/06-09/2023	World Travel Market	London, UK	Kelly Clark	\$1,475.35	\$1,676.61	\$1,475.35	\$1,676.61		\$266.00			\$17.16		\$15,750.07	08
November	11/06-09/2023	World Travel Market	London, UK	Olivia Sawdy	\$1,508.45	\$1,632.06	\$1,508.45	\$1,632.06		\$266.00			\$16.79		\$3,423.30	08
November	11/13-15/2023	Dallas Sales Mission - Meetings with Southwest and American Airlines	Dallas, TX	Elliott Falcone			\$998.35	\$323.15	\$14.55	\$34.00					\$1,370.05	08
November	11/19-30/2023	Certified Destination Management Executive Courses	Ottawa, CAN	Anna Pohl	\$1,575.00		\$815.04	\$747.22		\$265.00			\$63.09		\$3,565.35	08
January	01/04-07/2024	Pittsburgh Sales Mission	Pittsburgh, PA	Elliott Falcone			\$551.74	\$495.12		\$846.66		\$68.00			\$1,961.52	08
January	01/17-19/2024	Breeze Airways Meetings	Salt Lake City, UT	Elliott Falcone			\$626.40	\$321.98		\$54.30					\$1,007.68	08
January	01/22/2024	Visit Florida Satellite Media Tour (MIST FLORIDA)	Bradenton, FL	Kobyl Gayson	\$10,000.00										\$10,000.00	08
February	02/04-07/2024	Florida Huddle	Miami, FL	Kelly Clark	\$945.00	\$5,300.00		\$1,197.00	\$42.29	\$50.00		\$20.00		\$7,995.00	\$15,087.00	08
February	02/04-07/2024	Florida Huddle	Miami, FL	Olivia Sawdy	\$945.00	\$2,494.50		\$2,332.92	\$74.96	\$50.00		\$40.00			\$15,087.00	08
February	02/04-07/2024	Florida Encounter	Miami, FL	Anna Pohl	\$200.00	\$423.21	\$103.00	\$1,307.00		\$81.00			\$19.35		\$2,000.00	08
March	03/07/2024	Manatee Chamber of Commerce - Manatee Young Professionals Luncheon	Bradenton, FL	McKenry Ludo	\$20.00										\$20.00	08
March	03/07/2024	Manatee Chamber of Commerce - Manatee Young Professionals Luncheon	Bradenton, FL	Kristen Lovett	\$20.00										\$20.00	08
March	03/07/2024	Manatee Chamber of Commerce - Manatee Young Professionals Luncheon	Bradenton, FL	Olivia Sawdy	\$20.00										\$20.00	08
March	03/18-22/2024	Routes Americas	Bogota, Col	Elliott Falcone	\$1,535.00		\$985.70	\$830.64		\$74.94		\$10.00	\$24.41		\$3,450.69	08
March	03/19-21/2024	Cleveland Media Mission	Cleveland, OH	Kobyl Gayson			\$511.95	\$381.01		\$127.00					\$1,196.66	08
April	04/03-05/2024	Destinations Florida Marketing Summit	Cleveland, FL	Keenan Singleton	\$540.00		\$419.96	\$381.01		\$127.00			\$73.91		\$1,011.88	08
April	04/03-05/2024	Destinations Florida Marketing Summit	Cleveland, FL	Day Arneill			\$598.00			\$34.00			\$71.86		\$1,434.86	08
April	04/03-05/2024	Sun Country Airline Meetings	St. Paul, MN	Elliott Falcone	\$773.71	\$345.96	\$978.83	\$607.94		\$76.00					\$1,795.67	08
April	04/17-19/2024	Allegiant Meetings	Las Vegas, NV	Elliott Falcone	\$129.00		\$978.83	\$607.94		\$144.35					\$1,650.25	08
April	04/24/2024	MPI Tampa Meetings Academy	Tampa, FL	Kristen Lovett											\$144.35	08
April	04/24/2024	Florida Society of Association Executives Roundtable	Tallahassee, FL	Anna Pohl			\$179.00	\$30.00		\$88.00		\$10.00			\$297.00	08
May	05/01-03/2024	LA Media Mission	Los Angeles, CA	Kobyl Gayson	\$149.00		\$149.00	\$179.00		\$88.00					\$591.00	08
May	05/01-07/2024	LA Media Mission & International POW WOW	Los Angeles, CA	Elliott Falcone	\$1,127.95		\$537.45	\$1,127.95		\$486.01		\$10.00	\$70.00		\$2,323.41	08
May	05/03-07/2024	International POW WOW	Los Angeles, CA	Elliott Falcone	\$16,400.00	9000	\$583.86	\$880.82		\$178.49					\$1,653.17	08
May	05/03-07/2024	International POW WOW	Los Angeles, CA	Kelly Clark	\$523.52		\$523.52	\$104.58		\$291.00					\$1,453.10	08
May	05/18-22/2024	FGFA Annual Conference	Hollywood, FL	Olivia Sawdy	\$600.00		\$540.38	\$139.44		\$121.00					\$1,460.82	08
May	05/20-22/2024	Jump Start Air Services	Washington, DC	Jayne Roberts	\$425.00		\$310.88	\$887.20		\$39.00					\$1,735.08	08
May	05/22/2024	Lakewood Ranch Business Alliance Luncheon - (M Lacto going due to conflict)	Lakewood Ranch, FL	Kristen Lovett	\$0.00		\$551.47	\$598.30							\$3,499.77	08
May	05/22/2024	Lakewood Ranch Business Alliance Luncheon	Lakewood Ranch, FL	Olivia Sawdy	\$60.00										\$60.00	08
May	05/22/2024	Lakewood Ranch Business Alliance Luncheon	Lakewood Ranch, FL	McKenry Ludo	\$60.00										\$60.00	08
May	05/27-29/2024	Chattanooga, TN, Birmingham, AL & Atlanta Business Meetings	TN, AL, GA	Elliott Falcone	\$571.79	\$301.97	\$571.79	\$301.97	\$48.04	\$173.00		\$50.00			\$971.80	08
June	06/01-05/2024	Public Relations Society of America Travel & Tourism Conference	Greenville, SC	Kobyl Gayson	\$482.34	\$574.44	\$482.34	\$574.44		\$119.00		\$64.00			\$1,229.78	08
June	07/08-09/2024	FGFA Beginner Boot Camp	Lake Mary, FL	Dana Birnes	\$483.95	\$760.34	\$483.95	\$760.34		\$52.00					\$2,822.29	08
July	07/08-10/2024	Baltimore Sales Mission	Baltimore, MD	Elliott Falcone	\$544.73	\$321.96	\$544.73	\$321.96		\$52.00					\$866.69	08
July	07/17-19/2024	Florida Society of Association Executives 2024 Annual Conference	Chattanooga, TN	Anna Pohl	\$645.00	\$420.00	\$102.24	\$420.00		\$43.00					\$1,242.49	08
July	07/17-19/2024	Florida Society of Association Executives 2024 Annual Conference	Chattanooga, TN	Kristen Lovett	\$645.00	\$420.00	\$116.98	\$420.00		\$54.00					\$1,235.98	08
July	07/23-25/2024	Farnborough Air Show & Trade Mission	London, UK	Kelly Clark	\$1,656.61	\$1,567.80	\$1,656.61	\$1,567.80		\$90.00			\$15.98		\$3,927.39	08
August	08/06-08/2024	Sun Country Media Mission	Minneapolis, MN	Elliott Falcone	\$486.46	\$410.64	\$486.46	\$410.64		\$74.00					\$1,383.15	08
August	08/11-13/2024	ESTO Conference	Columbus, OH	Kobyl Gayson	\$447.89	\$1,234.94	\$447.89	\$1,234.94		\$177.00					\$2,288.03	08
August	08/20-24/2024	Pittsburgh Partnership Mission	Pittsburgh, PA	Elliott Falcone	\$615.50	\$756.16	\$615.50	\$756.16	\$51.27	\$119.00					\$3,266.99	08
September	09/25-27/2024	Manatee Chamber of Commerce Retreat	Bonita Springs, FL	Elliott Falcone	\$675.00										\$675.00	08
September	09/25-27/2024	Small Market Meetings Conference - CANCELLED	St. George, UT	Anna Pohl	\$1,995.00										\$419.21	08
September	09/25-27/2024	Small Market Meetings Conference - CANCELLED	St. George, UT	Mitch Conner											\$419.21	08
September	09/25-27/2024	Indianapolis Media Mission - CANCELLED	Indianapolis, IN	Kobyl Gayson											\$0.00	08